



June 1, 2021

Dear Standard Forwarding Customer:

Thank you for being a valued customer of Standard Forwarding. We are very conscious of the fact that you have other transportation choices and are honored you have chosen us.

It's been a rough year and we know COVID, capacity and the driver shortage has affected all of us. We are doing everything possible to keep our trucks running and make sure our current customers' freight keeps moving. Due to the rising costs of drivers, technology, safety, insurance, training and recruiting we have decided to implement a General Rate Increase on August 1st, 2021. The overall impact will be 5.9% on rates, and accessorials will also be impacted. We will be issuing a new rate base called STDF21 effective August 1st, 2021 with these changes.

Should you require a copy of our new rates, please feel free to download them from our website starting July 19th, 2021 at www.standardforwarding.com. If you have any questions, please feel free to contact your local Sales Representative directly or you can contact us at: 1-877-744-7783.

We look forward to continuing our relationship with you and will strive to meet and exceed your expectations in all that we do for you.

Sincerely,

A handwritten signature in black ink, appearing to read "Don Rhodes".

Don Rhodes
Pricing Manager

A handwritten signature in black ink, appearing to read "Kim Conley".

Kim Conley
Director, Sales